



The Coaching Manager: Developing Top Talent in Business

James M. Hunt, Joseph R. Weintraub

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The **Second Edition** presents a developmental coaching methodology that managers can use to guide employees to achieve higher levels of skill, experience greater engagement with organizations, and promote personal development. Clearly written, without jargon, specific coaching techniques are illustrated through short case studies and self-assessment exercises that help readers apply the principles in their own lives. A coaching model solidly grounded in adult learning theory helps readers reflect on their strengths and weaknesses. This edition has new features including real-world examples and cases that demonstrate how developmental coaching can be integrated with goal setting.

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